



Alexander Kaplun

Partner

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Practice Areas

Corporate, M&A and Venture Capital | Food, Beverage & Hospitality | Securities & Corporate Governance

Alex Kaplun is an experienced corporate transactional attorney specializing in mergers and acquisitions, venture capital financing and emerging companies. Alex's client's include entrepreneurs, emerging companies, private equity and venture/growth capital funds, family offices and other corporations. He focuses on a variety of transactions, including:

- Initial structuring of early-stage ventures
- Equity arrangements and equity-based compensation
- Early-stage financings, including convertible notes and SAFEs
- Mergers and acquisitions
- Venture capital and growth equity financings
- Recapitalizations and joint ventures

Representative Transactions

- Acquisition of chemical manufacturing facilities in Europe and Latin America.
- Substantial acquisitions for private equity funds of portfolio companies in the media space.
- Disposition of Excelsior Radio Networks, a leading independent network radio company providing sales

representation services to over fifty national radio production companies and producing over one hundred different programs.

- Acquisition of several distribution companies throughout the U.S. by a world-leading office equipment manufacturer.
- Joint-ventures between a music and entertainment company and various online music delivery companies.
- Acquisition of a public company manufacturing corn-based ethanol and raising capital by means of Regulation S offering.
- Representing family-owned business OEM medical device manufacturers in a recapitalization transaction with a private equity fund and various follow-on financings.
- Representing venture capital funds in numerous investments in tech-enabled healthcare businesses.
- Representing venture capital funds in numerous investments in cybersecurity businesses.
- Representing “Independent sponsors” in recapitalization transactions of leading brands in consumer goods products.
- Representing emerging growth companies in the tech-enabled healthcare space in numerous bridge rounds (convertible notes and SAFEs) and venture capital financing.
- Representing a venture capital fund in multiple investments in a developer of a single-cell multiplexing immunoassay and software suite focused on cancer-related applications.
- Representing a venture capital fund in multiple investments in, and the ultimate sale of, a unified marketing measurement SaaS company that allows marketers to optimize marketing budgets with greater speed and agility.
- Representing a venture capital fund in multiple investments in a company in the space technology company.

Speaker/Author

- “Beyond the Top Line Price: Wisdom for Selling Your Business” Delaware Trust Webinar
- Faculty Visiting Professor, The Innovation Bridge Program, Merage Institute
- Guest Lecturer – Women Entrepreneurship Summit – “Analyzing Term Sheets”
- “Wearing a Collar,” TheMarker.com
- “America Is Not Solely Delaware,” TheMarker.com
- “Catholic Wedding,” TheMarker.com
- “Israeli tech lessons for U.S. Inventors”, Wind Power Engineering, November 2011
- Panelist, “Israel Start-up Nation”

Professional Activities

- Member, American Bar Association
- Director, Berggruen Residential Ltd., an Israeli real estate public company
- Founder and Board Member, The U.S. Israel Business Council, Inc.
- Board Member, American Friends of Israeli Navy Seals, Inc.

Education & Honors

- New York University School of Law LL.M.
- University of Wales, College Cardiff LL.B., with honors

Bar Admissions

- State of New York