



Lawrence R. Haut

Partner

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Practice Areas

Corporate, M&A and Venture Capital | Food, Beverage & Hospitality | International Business Practice | Labor & Employment

Larry is an experienced transaction lawyer whose clients value his practical and creative approach to structuring and implementing acquisitions, dispositions, joint ventures and financings. He works across a wide spectrum of businesses and industries, in both the corporate and real estate arenas. Having seen all sides of most kinds of transactions, Larry brings a can-do attitude to each and every engagement, often creating unforeseen value for his clients. In addition to his transaction-based practice, Larry serves as “general counsel” or “consigliere” to many of his clients.

Larry is active in a broad range of industries:

- Private equity
- Hospitality, (hotels and restaurants) including working closely with “celebrity chefs”
- Wholesale food supply and distribution
- Media and telecommunications
- Real estate investment banking, joint venture development, acquisition and finance
- Financial services and wealth management
- Manufacturing, marketing/advertising/branding and promotion
- Bio-tech

His clients include both domestic and international companies, private equity funds and individuals, with representation in both domestic and cross-border matters. He has extensive experience in finance, structuring joint

venture transactions and investments, as well as negotiating executive compensation arrangements.

Representative Engagements

Food & Beverage

- Representing many “celebrity” and other chefs and restaurateurs in structuring new restaurant ventures
- Representing hotels in structuring new restaurant ventures
- Representing private investors in structuring new restaurant investments
- Represented Netherlands-based private equity fund in its acquisition of U.S. dairy product importer, as well as follow on acquisition of Hudson Valley “artisanal” goat cheese production company
- Represented private equity fund in investment into wine distribution company

Financial services & financial consulting

- Represented Netherlands-based private equity fund in its acquisition of significant investment in emerging-markets fund of funds management company
- Represented merchant bank in its acquisition of significant interest in wealth-management firm
- Represented merchant bank in its acquisition of significant interest in leading investment-strategy and policy-research firm
- Represented private equity fund in acquisition of investment in brand consulting agency
- Represented private equity fund in its acquisition of bank security company

Real Estate

- Representing leading real estate investment bank, Eastdil Secured, in all aspects of worldwide business
- Represented Dublin-based real property company in its U S real estate acquisitions and dispositions
- Representing private real estate company in acquisition, development, joint venture and lending transactions
- Represented real estate placement agency in its sale to private equity fund

Media & Entertainment

- Represented merchant bank in its acquisition of significant interest in television- and movie-distribution company
- Represented merchant bank in its acquisition of significant interest in children’s television production company
- Represented promotional and event marketing company in its sale to public advertising agency
- Represented private equity fund in its acquisition of a series of media properties, including radio, television, cable and publishing

Manufacturing and technology

- Represented private equity fund in acquisition of investment in technology companies
- Represented private equity fund in acquisition of investment in cellular phone company
- Represented automotive parts company in sale to private equity fund
- Represented private equity fund in its acquisition of leading brand of tennis equipment manufacturer from European seller
- Represented fitness center design and management company in its sale to competing organization
- Represented “insider trading” software developer in its sale to private equity firm
- Represented private equity fund in its acquisition and disposition of business focused on the rebuilding of the electrical grid
- Represented private equity fund in its acquisition and disposition of turbine castings business

Strategic planning and executive compensation

- Representing management in sales of companies to private equity funds
- Representing executives and financial professionals in negotiating executive compensation arrangements as well as severance packages
- Representing joint venture parties in negotiation and structuring joint venture investments
- Representing high net worth individuals in making venture investments

Bio-tech

- Representing healthcare private equity funds and investors in bio-tech investments

Education & Honors

- Fordham University School of Law J.D., *cum laude*
- Rutgers College B.A.

Prior Work Experience

- Schulte Roth & Zabel LLP

Bar Admissions

- State of New York